

Being S.A.L.T.

The Art of Personal Evangelism

- We **GET** to share the GOOD NEWS! It's a privilege, not an obligation.
- Share the **GOSPEL**. Not religion, morality or experience.
- Many "**CHRISTIANS**" are not Christians. Help people discern where they stand.
- **WE** don't save people, **GOD** saves people; so we have to pray.
- Always work to **FOLLOW-UP**; have a predetermined plan!
- Always initiate conversations that are respectful, upfront, and permission-based.

S – Start Conversations

This may sound simplistic, but many people don't know how to get the conversation started with a stranger. Evangelism is all about talking to people.

If you don't know how to get a conversation started it will be hard to tell someone about Jesus. Everyone has something in common with everyone else. If you are a college student you have many things in common with other college students. Such as money problems, relationship struggles, exercise (or lack of), classes, family situations, etc.

You can find common interests, by asking questions about issues you have in common. The easiest way to talk to someone is to ask them questions about themselves.

A – Ask Questions

Keep asking questions until you find something in common with them.

The goal is to turn the conversation toward a discussion of Spiritual issues and ultimately about a relationship with Jesus. As you listen to the person, pray that the Holy Spirit will guide you to the right moment to begin talking about Spiritual things.

A transitional question is the easiest way to open the conversation to Spiritual issues. This type of question is about God or spiritual issues.

- It's open-ended and designed to create discussion about spiritual matters.

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- It allows the non-believer to freely express their opinions in a non-threatening way.
- It promotes dialogue, which helps the non-believer feel a part of the interaction rather than the target of an evangelistic encounter.

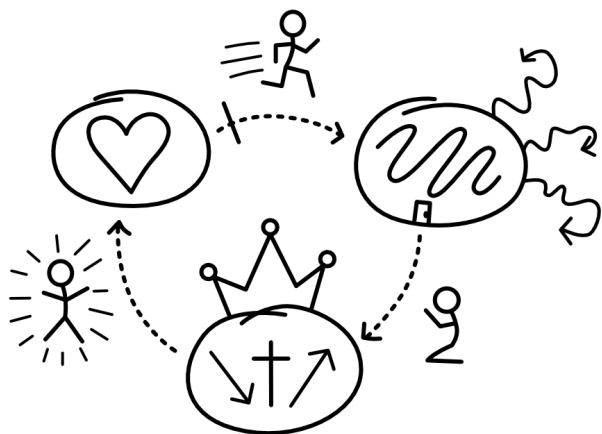
L – Listen to Answers

T – Tell them the Good News about Jesus

- Three Circles
- Three-word testimony
- Whatever way that you feel most confident in sharing

Remember to be flexible; not all settings will be the same. Also, at the end of the gospel presentation be sure to ask for a response. Help people diagnose where they stand with God.

- “The Bible says there are two kinds of lives: One where we put ourselves on the throne of life. And the other where we surrender to Jesus and let him rule our life. Which circle best represents your life? Which circle do you want to represent your life?”
- “Are you ready to receive Jesus as Lord and Savior today? How ready are you on a scale 1-10? Do you want to pray and ask Jesus to be on the throne of your life today?”



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